

# About Uniglobe Travel

UNIGLOBE Travel is a leading international travel management organization specializing in providing travel services to small to mid-size companies and leisure clients through its network of member agencies

With global oversight, the UNIGLOBE organization has on-the-ground presence in more than 60 countries and is presently servicing accounts in more than 90 countries across the world

UNIGLOBE Travel has its world headquarters in Vancouver, BC, Canada with an annual system-wide sales volume of \$5+ billion (pre-covid)



Travel Well

Uniglobe<sup>®</sup>Travel

# Uniglobe<sup>®</sup>

Bay Travel



Travel  
Well

# About Bay Travel

- UNIGLOBE BAY TRAVEL successfully services over 660 corporate clients, to mention a few, quantity surveyors, chartered accountants, construction, research and marketing clients, as well as pharmaceutical company.
- Unlike other travel management companies, we will actively take part in your business, changing our business to suit yours. Bay Travel is an owner-operated travel management company, dedicated to deliver clients with fast, speedy and accurate booking arrangements



# Uniglobe<sup>®</sup>Travel

Locations

Global



- Argentina ● Australia ● Austria ● Bahrain ● Bangladesh ● Belgium ● Brazil ● Bulgaria ● Canada
- China ● Costa Rica ● Croatia ● Cyprus ● Czech Republic ● France ● Georgia ● Germany
- Hong Kong ● India ● Israel ● Japan ● Kenya ● Lebanon ● Malaysia ● Mexico ● Netherlands
- New Zealand ● Nigeria ● Oman ● Philippines ● Poland ● Portugal ● Romania
- Russia ● Singapore ● Slovenia ● Slovakia ● South Africa ● Spain ● Sri Lanka ● Sweden
- Tanzania ● Ukraine ● United Arab Emirates ● United Kingdom ● United States ● Venezuela



# Our Business is about building relationships

- ✓ Personalized Service
- ✓ Trust
- ✓ The Human Touch
- ✓ Being there for you 24/7
- ✓ Providing options and solutions

# All your company travel tools, all in one place



Customized Travel Solutions to Exceed your Needs while Meeting your Budget



Technology Options and Systems to effectively Manage your Travel

Because you want  
choice and convenience  
– we understand this



Through our online reservation tool, you will have all airlines in one place, info always on file, flexible display by price, schedule, carrier and by fare category, corporate travel consultant access for questions, complicated bookings and special request. Easily rebook a previous trip with past trip templates.



# Uniglobe Bay Travel will control costs by:

- ✓ Evaluating current cost management strategies
- ✓ Identifying missed savings opportunities
- ✓ Providing savings through our Internet fare search capability, negotiated air, car and hotel programs
- ✓ Producing MIS reports to document expenditures and savings



# Exceptional Savings

You'll know how much we save you:

- ✓ Comprehensive management reports
- ✓ Executive Summaries
- ✓ Unused e-ticket tracking
- ✓ Exception reporting
- ✓ Corporate travel policy compliance
- ✓ Negotiated hotel rates
- ✓ Advance purchase/booking report
- ✓ Who, Where, When Report
- ✓ Duty of Care/Travel Risk

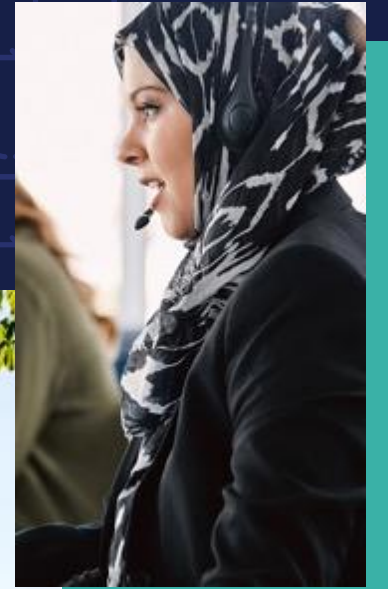
Travel Well



# We'll be there for you.

**Our job doesn't stop when the ticket is issued!**

- ✓ Client alerts
- ✓ Email notifications
- ✓ Regular communication
- ✓ Travel coordinator training and support
- ✓ Management Reports
- ✓ Client Satisfaction surveys
- ✓ UNIGLOBE 24/7



Your travel management is our top priority.

# Hotel & Car Rental Partners include:

Booking.com

RadiusTravel

Expedia<sup>®</sup> TAAP  
TRAVEL AGENT AFFILIATE PROGRAMME

WebBeds

win

Rate Hawk

HORSE21PRO



AVIS<sup>®</sup>

SIXT  
rent a car

enterprise  
rent-a-car

flexible  
AUTOS  
The car rental experts

# Technology Partners include:

SAP Concur 



**Cornerstone**  
information systems<sup>®</sup>

**aMADEUS**  
Your technology partner

 **cytric**  
BY aMADEUS



**Travelport** 

  
**Umbrella Faces**  
Travel Profiles

**eGlobalfares**<sup>®</sup>  
*Going Global made easy*



# Other Service Partners include:

**BLACKLANE**  
YOUR PROFESSIONAL DRIVER

**TALIXO**  
TAXI & LIMOUSINE BOOKING



**CIBT**visas

**CAREY**  
WORLDWIDE CHAUFFEURS

**SNCF**



**thrust**

**FOCUSPOINT**